

# PARTNERING FOR HEALTH





# WHY CHOOSE VSP?

# ABOUT VSP



Not-for-profit vision care company  
putting wellness before profit



Over 60 years of helping people  
see well and stay healthy



More than 80 million  
members worldwide



Operating in over 100  
countries worldwide

# VSP CLIENTS

starwood  
Hotels and  
Resorts



ORACLE®



redefining / insurance



# WHY CHOOSE VSP?

- Meets duty of care obligations under DSE legislation and all plans include at-desk computer user screening (eScreen)
- Offers a tangible and valuable employee benefit that can increase employee satisfaction and retention
- Demonstrates a proactive approach towards health and wellbeing and increases productivity
- Improves the safety of colleagues whilst working in hazardous environments (safety glasses) and driving too



# YOUR PLAN AT A GLANCE

- Eye examination and materials covered in full up to allowance – no excesses or co-pays
- Frames, glass or plastic lenses, single vision, bifocal, or varifocal prescription lenses, or VDU and safety eyewear
- Allowance can be used towards prescription sunglasses and sports eyewear
- Allowances may be used toward contact lenses or laser surgery
- European cover for replacement/repair of glasses whilst abroad
- Allowances refreshed every 12 months [24 month plans also available]
- Special discounts/enhanced spending power when choosing a VSP Eye Care Provider (+500 opticians) – giving 20% more spending power



# VSP PROVIDERS

VSP only partners with leading eye care professionals.

When you choose a VSP Network Provider, you'll enjoy exclusive 20% savings on your eye examination and glasses, maximising your vision benefit allowance.

- Direct billing and no upfront costs = hassle free
- +500 stores across UK and Ireland
- Our partner carefully look for eye problems and signs of other health conditions.

*Members still have the freedom to choose an optician outside of network that's right for them*



# USING YOUR VISION COVER IS EASY

- 👁️ Find an eye care provider who's right for the member.
  - To find a VSP provider, visit our website
- 📄 At the appointment, tell staff they have VSP.
  - There's no ID card necessary.
  - Provider will confirm the individual vision cover by full name and date of birth.
- 💻 The VSP provider will submit the claim electronically.
  - If a provider is not in the VSP network, an itemised receipt for all services and eyewear should be obtained and submitted quickly and easily for reimbursement via electronic funds transfer up to the allowance limit.





# SUMMARY

## Providing vision care exams and benefits creates:

- Awareness and engagement around health management.
- High value product differentiation in a crowded market.
- Early opportunity to identify and mitigate emergent health risks, with potential to reduce Year on Year claims costs on Life, Health, Critical illness and Income Protection products, delivering cost and profit advantage.
- Significantly improved employee productivity – employees who can see well produce 20pc more.

### Employer

- Reduced healthcare and other benefit costs
- Greater employee productivity
- Increased staff retention

### Employee

- High value benefit
- Better health and longer healthy working life
- Lower benefit tax costs